

Application for a Seller Loan

To : HSBC Continental Europe, Czech Republic ("HSBC")

(* Denotes a mandatory field)

For Bank Use Only Loan No. <input style="width: 300px;" type="text"/> Due Date <table border="1" style="display: inline-table;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>		D	D	M	M	Y	Y	Y	Y								
D	D	M	M	Y	Y	Y	Y										
2. Instruction (Application)* This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s). <input type="checkbox"/> Packing Loan - Under a Export Documentary Credit (DC) <input type="checkbox"/> Manufacturer's Advance - Not Under Export Documentary Credit (DC) The amount of the Pre-shipment Seller Loan shall not exceed a percentage of the value of the pro-forma invoice, as agreed by HSBC. <input type="checkbox"/> Change existing Pre-shipment Seller Loan to Post-shipment Loan (Reference Number <input style="width: 150px;" type="text"/>)																	
3.1 Borrower Name* (the Customer) <input style="width: 380px; height: 30px;" type="text"/> 3.3 Borrower Tel/Email* <input style="width: 380px; height: 30px;" type="text"/>	3.2 Name of Contact Person* <input style="width: 380px; height: 30px;" type="text"/> 3.4 Account Number (if known) <input style="width: 380px; height: 30px;" type="text"/>																
4.1 Loan Currency* <input style="width: 380px; height: 30px;" type="text"/> 4.3 Payment Value Date* <table border="1" style="display: inline-table;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>	D	D	M	M	Y	Y	Y	Y	4.2 Loan Amount* <input style="width: 380px; height: 30px;" type="text"/> 4.4 Loan Tenor* <input type="checkbox"/> <input style="width: 50px;" type="text"/> Days <input type="checkbox"/> Date <table border="1" style="display: inline-table;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y										
D	D	M	M	Y	Y	Y	Y										
5.1 Buyer's Name* (in full) <input style="width: 380px; height: 30px;" type="text"/> 5.3 Documentary Credit No. (if applicable) <input style="width: 380px; height: 30px;" type="text"/> <input type="checkbox"/> Please refer to the attachment(s)	5.2 Buyer's Address <input style="width: 380px; height: 50px;" type="text"/> 5.4 Sales Contract/ Pro-Forma Invoice/ Purchase Order No.* <input style="width: 380px; height: 30px;" type="text"/>																
6. Proceeds Disposal* Credit account No. <input style="width: 380px; height: 30px;" type="text"/>																	
7. Brief Description of the Goods / Service* <input style="width: 900px; height: 40px;" type="text"/>																	
8. Foreign Exchange Contract No. (if applicable) <input style="width: 380px; height: 30px;" type="text"/>	9. Charges* Debit interest and charges from account No. <input style="width: 380px; height: 30px;" type="text"/>																
10. At Maturity* Debit Account No. for repayment of the loan <input style="width: 380px; height: 30px;" type="text"/>																	
11. Special Instructions (if any) <input style="width: 900px; height: 40px;" type="text"/>																	

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Date

D	D	M	M	Y	Y	Y	Y
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Print Name

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Print Name

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Authorised Signature(s) *(signed in accordance with the bank mandate)*

To submit the Application

So HSBC can process the Application promptly, please present the following to your Relationship Manager

- this Application, signed for the Borrower by an authorised signatory.
- the original documentary letter of credit, if you are requesting finance against it.
- if you are not financing against a documentary letter of credit, the documents as agreed with your Relationship Manager.

Date:

D	D	M	M	Y	Y	Y	Y
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Relationship Manager Signature

Relationship Manager Name